

May 30, 2013



Mr. Gene Lock  
Mr. Kent Culverhouse  
Eclipse Brand Builders  
11080 Chandon Way  
Johns Creek, Georgia 30097

Gentlemen,

I was excited to learn of your new venture and I would be delighted to serve as a reference for your potential clients. To that end, below is a brief testimonial and please feel free to share my contact information with prospective clients that would like additional information.

During my tenure as Vice President of Operations & Association Affairs for the Greater Atlanta Home Builders Association (HBA), I was the liaison responsible for the oversight of construction of the HBA's Housing Center. The Housing Center is a 26,000 square foot facility located on a 9 acre campus in the northern Atlanta suburbs.

From conception, through the design phase, zoning, budget forecasts and management to product selection, construction and post construction warranty administration, Gene and Kent were involved in each detail, every step of the way. As experts in their field, they not only navigated us through the process, they were as invested in the project as were we. They facilitated the process expertly with sound procedures that left no margin for error. Construction of the facility was seamless and executed by skilled craftsmen and trade contractors with great precision. Equally as important is the transparency with which they managed the project and the consistently open lines of communications. Additionally, the level of customer service we received was second to none and most likely unmatched in the market. A design-build project of this magnitude initially felt overwhelming, Gene and Kent made it seem effortless, we had fun throughout the project and the end result was a world class, premier facility that represents and serves Atlanta's professional home building community.

The HBA moved into The Housing Center just more than a decade ago, in January of 2002. And, even after 10 years, with Gene Lock and Kent Culverhouse at the helm, I confidently, without hesitation, recommend Eclipse Brand Builders for your design build project.

Congratulations, gentlemen! With your talent and expertise, I know that Eclipse Brand Builders will be a huge success.

Sincerely,

A handwritten signature in blue ink that reads "Connie Burney". The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

Connie Burney  
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